



Key lessons learnt

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Key Lessons

- Preparation
- Align schedules
- Local supply chain
- Being practical





Preparation

- A good preparation is half the work
- For Developers
 - Start with a clear focus on engineering
 - Involve the supply chain in your engineering process
 - Fabrication, installations, O&M
- For Governments
 - Ensure all permits are in place prior to development award
 - Create market clarity (long term future/commitments) for developers, contractors and local supply chain
 - Do not impose too many hurdles (regulations) restricting options and adding costs





Align schedules

(Depending on scope packages)

- Require realistic completion schedules (including view on local content)
- Create sufficient buffers to cope with potential delays, avoiding vessel standby





Local supply chain

- Using local supply chain improves;
 - Public acceptance
 - Local economy
 - Reduction of installation cost (over time)
 - Reduction of O&M cost
 - Smooth operations





Being practical

- Every project faces challenges
- Try to find practical solutions first, liabilities and responsibilities follow later
- Try to keep the lawyers out and have discussions between the technical experts
- Ensure a good management of change process in the contract (is not the same as Variation Order mechanism).
- Try to build in some flexibility in contracts, this is beneficial for all parties concerned.



